

# Hotelzon announces expansion into France and Poland

Langley, UK

Oct 17, 2014

Hotelzon, a leading hotel distribution technology provider for the B2B market, has today announced its expansion into France and Poland with the appointment of local Sales Manager, Abdallah Ahamada who will be based in Paris and Radoslaw Mazur who will be based in Warsaw.

Jani Kaskinen, CEO of Hotelzon commented: "I am delighted that Abdallah and Radoslaw are joining our team to head up our sales efforts in France and Poland and they will play an instrumental role in implementing Hotelzon in these regions. They both bring to the role a wealth of experience in the technology industry and a proven track-record in delivering excellent results."

The expansion comes just four months after Travelport, a leading Travel Commerce Platform providing distribution, technology, payment and other solutions for the \$7 trillion global travel and tourism industry, acquired Hotelzon, forming part of Travelport's ongoing strategy *to redefine travel commerce, with a particular focus on growing in both the hotel and corporate travel space.*

Niklas Andréen, Travelport's GVP Global Hotel, Car and Digital Media Solutions commented: "I believe Hotelzon's successful expansion into France and Poland is invaluable for the continuation of driving the strategic development of both Travelport and Hotelzon. It is an exciting time for us and I look forward to the new opportunities this will bring."

Hotelzon will continue its expansion by recruiting a further six more Sales Managers in the following countries: Germany, Ireland, Portugal, Belgium, Denmark, and Norway.