



Travelport renews long-term agreement with Galileo Vietnam

Ho Chi Minh City, Vietnam

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Travelport, the leading provider of critical transaction processing solutions and data for the global travel industry, has today announced the renewal of a multi-year distribution partnership with Galileo Vietnam. The re-signing of this significant agreement sees Galileo Vietnam continue as the national distribution company (NDC) for Travelport's technology and service in Vietnam, Cambodia and Laos. To celebrate the extended agreement, a signing ceremony and gala dinner was held at the Legend Hotel in Ho Chi Minh City, with key airlines, agency partners and VIPs in attendance.

The renewal of the agreement comes after ten successful years of partnership between Galileo Vietnam and Travelport. Through this partnership, Galileo Vietnam has introduced Galileo GDS to almost 500 travel agency partners in the region.

Patrick Andres, Travelport's Vice President and Regional Managing Director, Asia Pacific, says, "Vietnam is one of my favorite countries to visit with beautiful natural landscapes, friendly people and vibrant cities such as Ho Chi Minh City and Hanoi. The travel industry in this region is expected to experience stronger growth in the years to come as a result of increased disposable income and improved living standards. Travelport could not be more pleased to continue the successful working relationship we have with Galileo Vietnam during these exciting times of change. Their commitment to outstanding service in delivering our technology and services to the local travel agent community makes them a key partner in the region and an excellent representative of the Travelport group."

Pham Van Hien, Chairman of Galileo Vietnam, says, "Our vision at Galileo Vietnam is to provide our customers with the best solutions in technology and services across aviation, hospitality and tourism. In utilising the Galileo GDS, many of the airlines we have worked with have reduced their distribution costs by 80%. We look forward to



continuing our work with Travelport, and continuing to provide cutting edge solutions to travel agencies. We're very excited about the future of the industry in this region, and about our role in it."

Galileo Vietnam was established in 2002 and is the sole representative of the Travelport group in Vietnam, Laos and Cambodia, now with six offices within the region. With the renewed agreement, customers will continue to benefit from Galileo Vietnam's regional expertise and the latest Travelport products and solutions.