

Travelport names Carlos Quijano to head Latin America Air Commerce

June 15, 2016

Travelport today announced it has hired Carlos Quijano as commercial director, Air Commerce, to lead the team that manages Travelport's airline relationships in the growing Latin America region.

Quijano, a native of Colombia with more than seventeen-years' experience in the airline industry, joins Travelport after most recently serving as sales director, West region (United States) for LATAM Airlines Group, one of Latin America's leading airlines.

At LATAM, Quijano led a team of seven sales managers to develop B2B sales strategies for the region, including marketing, brand planning, and business development initiatives, with an annual revenue budget in excess of \$100 million. Prior to serving as western regional director, Quijano held other key roles for LATAM in pricing, performance analysis, and operations.

Quijano began his airline career working with American Airlines, holding key operational management roles in Colombia and Miami, followed by working with ISDS as an airline international security consultant in Dakar, Africa.

Chris Engle, Travelport's vice president, Air Commerce, commented:

"We are thrilled to have a seasoned airline executive like Carlos join our team to lead our commercial airline business in Latin America. Travelport believes strongly in the growth of the Latin American airline industry. The addition of Carlos, with his experience in how airlines operate, price their products, and maximize revenue streams, brings tremendous value to our airline clients throughout the region."