

## Al Fanar Travel upgrades Travelport agreement

01 January 2016

Travelport, a leading Travel Commerce Platform providing distribution, technology, payment and other solutions for the global travel and tourism industry, has signed an upgraded multi-year agreement with Bahrain's Al Fanar Travel.

This new win builds on the momentum of recent months where Travelport has successfully won over a string of new agency partners, growing its network in the Middle East. The agreement also means Travelport will process the vast majority of Al Fanar Travel's bookings.

The shift to Travelport is motivated by a positive service experience, extensiveness of content, better fare comparisons as well as value-added proprietary features such as Best Buy Plus and Rapid Reprice.

Deepak Janardanan, general manager, Al Fanar Travel, said: "Many of our customers are high value travellers with very exacting needs. As their expert travel advisor, we need to have the breadth of choices to meet their varied needs. Travelport's matchless air and non-air content provides us with the depth, breadth and flexibility to tailor to the exact travel needs of our customers."

Rabih Saab, president and managing director of Africa, Middle East and South Asia, reinforces Travelport's commitment to its agency partners: "We are delighted that Al Fanar Travel has decided to join our international network of agency partners. Our commitment to outstanding customer support is evident in the fact that our team was able to seamlessly migrate the remainder of Al Fanar Travel's system onto our travel commerce platform without any interruptions whatsoever to its daily operations."