

Travelport and HRG extend partnership

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LANGLEY, U.K., May 5, 2015 /[PRNewswire](#)/ -- Travelport (TVPT), a leading Travel Commerce Platform providing distribution, technology, payment and other solutions to the for the \$8 trillion global travel industry, has today announced a multi-year contract renewal with HRG, the award winning global travel management company. The agreement extends Travelport and HRG's already long-standing partnership of over 40 years which has seen both companies grow together, having recently expanded their co-operation into several new countries including Canada and China, beyond such countries as Australia, Austria, Italy, Singapore, Switzerland, the United Kingdom and the United States. Travelport is now the leading distribution and technology partner to HRG having grown transaction volumes together by 22% over the past 18 months

Part of this growth is due to the adoption in 2014 by HRG of Travelport's ground-breaking point-of-sale solution, Travelport Smartpoint, which since its launch, has been redefining how corporate travel in particular is searched, sold and booked. Specifically, it is allowing HRG travel consultants to sell a wider range of hotel, car and airline content including leading Low Cost Carriers such as EasyJet and Ryanair in real time and on a fully integrated basis. Travelport Smartpoint includes the ability to add key airline ancillary products or merchandised offers which are important for corporate travellers such as seat assignments, fast track security and lounge access. In addition, its Rich Content and Branding features offer HRG consultants the ability to see and inform their customers about the various product and service offerings each airline has. This feature is now live with over 60 major carriers including British Airways, Singapore Airlines, Delta Airlines and United Airlines and approximately 40 more carriers in the process of implementation. HRG has also embraced the Travelport Universal API which means that all of the same content available in Smartpoint is also available through the corporate on-line booking tools and other applications that HRG has developed itself in the service of its corporate clients.

David Radcliffe, Chief Executive of Hogg Robinson Group Plc commented: "Travelport helps to enable our agents to provide the first class service our clients expect from HRG. Travelport Smartpoint provides us with a wealth of relevant information and content, which helps give our clients the flexibility and choice that they require. It has also enabled us to achieve growth through productivity and workflow efficiencies. Travelport has a solid track record with forward-looking plans and it is absolutely the type of partner we need to ensure our continued success."



Gordon Wilson, President and CEO for Travelport commented: "We are immensely proud of our relationship with HRG which is both long term and growing. Travelport and HRG have worked co-operatively together to secure continual improvements in the products, services and content we can offer through our respective technologies and this is a true partnership centred around the sole goal of making the corporate travel experience better for the customers of HRG. We look forward to continual growth and innovation in the years to come."

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