



Travelport announces full content agreement with Virgin Australia

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Travelport, the business services provider to the global travel industry, today announces a new full content agreement with Virgin Australia (VA). Under the new agreement, Travelport-connected travel agents worldwide have access to Virgin Australia's full published inventory, including both public and private fares. The new agreement takes immediate effect.

The addition of full VA content enables considerable improvements in workflow efficiencies for travel agents by having all travel content in one environment.

"It is significantly more efficient having access to full VA inventory in Galileo. It used to take us 15 minutes to make a VA booking on the internet. Now, through the Galileo platform, booking time is reduced to around 3 minutes," says Peter Morrison, Managing Director for Cairns Central Travel. "It feels good to have full control over our bookings and we are happy to be selling Virgin Australia flights again."

Webjet, one of Travelport's biggest OTA partners globally, also commented on the improvement in the operational efficiency of having VA content through the Travelport platform.

"The ability to access VA content through our partners at Travelport increased the operational efficiency for Webjet. We are able to provide enhanced services and our customers benefit from a more seamless workflow," says John Guscic, Managing Director for Webjet Australia.

Damian Hickey, Vice President of Distribution Sales and Services for Travelport Asia-Pacific says: "The new agreement with Virgin Australia is an excellent outcome for Travelport and our global subscribers. We are delighted to partner with such a significant carrier in the Australian aviation market. Securing full Virgin Australia content delivers many benefits for travel agents, including access to the most competitive fares available on one centralised platform, so they are able to provide better travel options and service to their customers."