



ATC Travel Management Designates Travelport as Primary Technology Partner

Atlanta
Jan 17, 2013

Travelport, the business services provider to the global travel industry, today announces the details of a new long term agreement with Wisconsin-based ATC Travel Management, a leading travel management company that provides travel and meeting services. Through the agreement, ATC Travel has appointed Travelport as its primary technology provider and will begin a conversion of its GDS business from Sabre to Travelport's Apollo platform.

Jim Burkee, COO, ATC Management Travel, commented, "From the moment we first began talks with Travelport, we knew they would be the perfect partner for ATC Travel. At every step along the way, Travelport has taken a keen interest in our needs as an agency, and has worked with us to find technologies and develop processes which will lead to greater efficiency, profitability, and growth in the future. Travelport has been extremely responsive to all of our needs and has worked hard to customize solutions for our company.

Added Burkee, What has impressed me most has been Travelport's strong interest in the growth of our company. Travelport is more than just a vendor; it's a partner. And they understand that when our company grows, we all benefit. We can't wait to see what the coming years bring with our new GDS partner, Travelport."

ATC Management Travel will implement several strategic solutions including:

- SmartPoint™, evolves the Galileo Desktop with dynamic and interactive technology that improves travel agents productivity and customer service. Supports commands from any GDS in a cryptic environment enabling an agent to hit the ground running whatever GDS language they are used to with no need for re-training;
- e-Pricing™, the industry leading solution that ensures agents have the most advanced tools for shopping low fares;
- Agency Technology, smart technology to improve the time-consuming and costly manual aspects of the reservation management process, and
- Travelport Rapid Reprice™ (ARNE), an automated ticket repricing product.

According to Scott Hyden, managing director, The Americas, Travelport, "Travelport is delighted to partner with ATC Travel, and enable them to take advantage of the value of our end-to-end solutions which will eliminate their need to manage third party solutions providers and help them realize real efficiencies and cost savings.